## Ten-year Statistical Review - IFRS ${ }^{12}$

Condensed Consolidated Balance Sheet

${ }^{1}$ The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the 2014 Management's Discussion and Analysis (MD\&A).
${ }^{2}$ Certain comparative amounts have been restated as a result of the adoption of new and amended IFRS standards and the impact of the January 31, 2014 stock dividend, as discussed in Note 4 and Note 21, respectively, of the 2014 Consolidated Financial Statements, and restatements to conform with the presentation adopted in the current period.
${ }^{3}$ Includes available-for-sale securities and financial assets designated at fair value through profit or loss.

## Ten-year Statistical Review - IFRS ${ }^{12}$

Reconciliation of Non-GAAP Financial Measures

| (millions of Canadian dollars) |  |  | 2014 |  | 2013 |  | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net income available to common shareholders - reported | \$ | 7,633 | \$ | 6,350 | \$ | 6,160 | \$ | 5,761 |
|  | Adjustments for items of note, net of income taxes |  |  |  |  |  |  |  |  |
|  | Amortization of intangibles |  | 246 |  | 232 |  | 238 |  | 391 |
|  | Integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada |  | 125 |  | 92 |  | 104 |  | - |
|  | Fair value of derivatives hedging the reclassified available-for-sale securities portfolio |  | (43) |  | (57) |  | 89 |  | (128) |
|  | Set-up, conversion and other one-time costs related to affinity relationship with Aimia and acquisition of Aeroplan Visa credit card accounts |  | 131 |  | 20 |  | _ |  | - |
|  | Impact of Alberta flood on the loan portfolio |  | (19) |  | 19 |  | - |  | - |
|  | Gain on sale of TD Waterhouse Institutional Services |  | (196) |  | - |  | - |  | - |
|  | Litigation and litigation-related charge/reserve |  | - |  | 100 |  | 248 |  | - |
|  | Restructuring charges |  | - |  | 90 |  | - |  | - |
|  | Impact of Superstorm Sandy |  | - |  | - |  | 37 |  | - |
|  | Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition |  | - |  | - |  | 17 |  | 55 |
|  | Reduction of allowance for incurred but not identified credit losses |  | - |  | - |  | (120) |  | - |
|  | Positive impact due to changes in statutory income tax rates |  | - |  | - |  | (18) |  | - |
|  | Integration charges and direct transaction costs relating to U.S. Retail acquisitions |  | - |  | - |  | 9 |  | 82 |
|  | Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses |  | - |  | - |  | - |  | (13) |
|  | Total adjustments for items of note |  | 244 |  | 496 |  | 604 |  | 387 |
|  | Net income available to common shareholders - adjusted | \$ | 7,877 | \$ | 6,846 | \$ | 6,764 | \$ | 6,148 |

Condensed Consolidated Statement of Changes in Equity

| (millions of Canadian dollars) |  |  | 2014 | 2013 | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common shares | \$ | 19,811 | \$ 19,316 | \$ 18,691 | \$ 17,491 |
|  | Preferred shares |  | 2,200 | 3,395 | 3,395 | 3,395 |
|  | Treasury shares |  | (55) | (147) | (167) | (116) |
|  | Contributed surplus |  | 205 | 170 | 196 | 212 |
|  | Retained earnings |  | 27,585 | 23,982 | 20,868 | 18,213 |
|  | Accumulated other comprehensive income (loss) |  | 4,936 | 3,159 | 3,645 | 3,326 |
|  | Total | \$ | 54,682 | \$ 49,875 | \$ 46,628 | \$ 42,521 |
|  | Non-controlling interests in subsidiaries |  | 1,549 | 1,508 | 1,477 | 1,483 |
|  | Total equity | \$ | 56,231 | \$ 51,383 | \$ 48,105 | \$ 44,004 |

${ }^{1}$ The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the 2014 MD\&A.
${ }^{2}$ Certain comparative amounts have been restated as a result of the adoption of new and amended IFRS standards and the impact of the January 31, 2014 stock dividend, as discussed in Note 4 and Note 21, respectively, of the 2014 Consolidated Financial Statements, and restatements to conform with the presentation adopted in the current period.

Other Statistics - Reported

|  |  |  |  | 2014 |  | 2013 |  | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Per common share | 1 | Basic earnings | \$ | 4.15 | \$ | 3.46 | \$ | 3.40 | \$ | 3.25 |
|  | 2 | Diluted earnings |  | 4.14 |  | 3.44 |  | 3.38 |  | 3.21 |
|  | 3 | Dividends |  | 1.84 |  | 1.62 |  | 1.45 |  | 1.31 |
|  | 4 | Book value |  | 28.45 |  | 25.33 |  | 23.60 |  | 21.72 |
|  | 5 | Closing market price |  | 55.47 |  | 47.82 |  | 40.62 |  | 37.62 |
|  | 6 | Closing market price to book value |  | 1.95 |  | 1.89 |  | 1.72 |  | 1.73 |
|  | 7 | Closing market price appreciation |  | 16.0\% |  | 17.7\% |  | 8.0\% |  | 2.4\% |
|  | 8 | Total shareholder return on common shareholders' investment ${ }^{3}$ |  | 20.1 |  | 22.3 |  | 11.9 |  | 5.7 |
| Performance ratios | 9 | Return on common equity |  | 15.4\% |  | 14.2\% |  | 15.0\% |  | 16.2\% |
|  | 10 | Return on Common Equity Tier 1 Capital risk-weighted assets ${ }^{4,5}$ |  | 2.45 |  | 2.32 |  | 2.58 |  | 2.78 |
|  | 11 | Efficiency ratio |  | 55.1 |  | 55.3 |  | 54.9 |  | 60.2 |
|  | 12 | Net interest margin |  | 2.19 |  | 2.20 |  | 2.23 |  | 2.30 |
|  | 13 | Common dividend payout ratio |  | 44.3 |  | 46.9 |  | 42.5 |  | 40.2 |
|  | 14 | Dividend yield ${ }^{6}$ |  | 3.5 |  | 3.7 |  | 3.8 |  | 3.4 |
|  | 15 | Price earnings ratio ${ }^{7}$ |  | 13.4 |  | 13.9 |  | 12.0 |  | 11.7 |
| Asset quality | 16 | Impaired loans net of counterparty-specific and individually insignificant allowances as a \% of net loans8,9 |  | 0.46\% |  | 0.50\% |  | 0.52\% |  | 0.56\% |
|  | 17 | Net impaired loans as a \% of common equity8,9 |  | 4.28 |  | 4.83 |  | 4.86 |  | 5.27 |
|  | 18 | Provision for credit losses as a \% of net average loans ${ }^{8,9}$ |  | 0.34 |  | 0.38 |  | 0.43 |  | 0.39 |
| Capital ratios ${ }^{4,5}$ | 19 | Common Equity Tier 1 capital ratio ${ }^{10}$ |  | 9.4\% |  | 9.0\% |  | n/a\% |  | n/a\% |
|  | 20 | Tier 1 capital ratio |  | 10.9 |  | 11.0 |  | 12.6 |  | 13.0 |
|  | 21 | Total capital ratio |  | 13.4 |  | 14.2 |  | 15.7 |  | 16.0 |
| Other | 22 | Common equity to total assets |  | 5.6 |  | 5.4 | 5.3$1,832.3$ |  | 5.3 |  |
|  | 23 | Number of common shares outstanding (thousands) |  | 1,844.6 |  | 1,835.0 |  |  | 1,802.0 |  |
|  | 24 | Market capitalization (millions of Canadian dollars) |  | 02,322 |  | 87,748 | \$ 74,417 |  | $\begin{array}{r} \$ 67,782 \\ 75,631 \end{array}$ |  |
|  | 25 | Average number of full-time equivalent staff ${ }^{11}$ |  | 81,137 |  | 78,748 | 78,397 |  |  |  |
|  | 26 | Number of retail outlets ${ }^{12}$ |  | 2,534 |  | 2,547 | $\begin{array}{r} 2,535 \\ 112 \end{array}$ |  | 2,483 |  |
|  | 27 | Number of retail brokerage offices |  | 111 |  | 110 |  |  | $\begin{array}{r} 108 \\ 4,650 \\ \hline \end{array}$ |  |
|  | 28 | Number of automated banking machines |  | 4,833 |  | 4,734 | 4,739 |  |  |  |
| Other Statistics - Adjusted |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  |
| Per common share | 1 | Basic earnings | \$ | 4.28 | \$ | 3.72 | \$ | $\begin{aligned} & 3.73 \\ & 3.71 \end{aligned}$ | \$ | $\begin{aligned} & 3.47 \\ & 3.43 \end{aligned}$ |
|  | 2 | Diluted earnings |  | 4.27 |  | 3.71 |  |  |  |  |
| Performance ratios | 3 | Return on common equity |  | 15.9\% |  | 15.3\% |  | 16.5\% | $17.3 \%$ <br> 2.95 <br> 52.2 <br> 37.7 <br> 11.0 |  |
|  | 4 | Return on Common Equity Tier 1 Capital risk-weighted assets ${ }^{4}$ |  | 2.53 |  | 2.50 |  | 2.83 |  |  |  |
|  | 5 | Efficiency ratio |  | 53.4 |  | 52.9 |  | 51.3 |  |  |  |
|  | 6 | Common dividend payout ratio |  | 43.0 |  | 43.5 |  | 38.7 |  |  |  |
|  | 7 | Price-earnings ratio ${ }^{7}$ |  | 13.0 |  | 12.9 |  | 11.0 |  |  |  |

${ }^{1}$ The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the 2014 MD\&A.
${ }^{2}$ Certain comparative amounts have been restated as a result of the adoption of new and amended IFRS standards and the impact of the January 31, 2014 stock dividend, as discussed in Note 4 and Note 21, respectively, of the 2014 Consolidated Financial Statements, and restatements to conform with the presentation adopted in the current period.
${ }^{3}$ Return is calculated based on share price movement and dividends reinvested over the trailing twelve month period.
${ }^{4}$ Effective 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel II regulatory framework. Prior to 2012, amounts were calculated based on Canadian GAAP.
${ }^{5}$ Effective 2014, the Credit Valuation Adjustment (CVA) is being implemented based on a phase-in approach until the first quarter of 2019. Effective the third quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1 and Total Capital RWA are 57\%, 65\% and $77 \%$ respectively.
${ }^{6}$ Yield is calculated as dividends paid during the year divided by average of high and low common share prices for the year.
${ }^{7}$ The price-earnings ratio is computed using diluted net income per common share. ${ }^{8}$ Includes customers' liability under acceptances.
${ }^{9}$ Excludes acquired credit-impaired loans and debt securities classified as loans. For additional information on acquired credit-impaired loans, see the "Credit Portfolio Quality" section of the 2014 MD\&A. For additional information on debt securities classified as loans, see the "Exposure to Non-Agency Collateralized Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2014 MD\&A.
${ }^{10}$ Effective 2013, the Bank implemented the Basel III regulatory framework. As a result, the Bank began reporting the measures, CET1 and CET1 Capital ratio, in accordance with the "all-in" methodology. Accordingly, amounts for periods prior to 2013 are not applicable ( $n / a$ ).
${ }^{11}$ In 2014, the Bank conformed to a standardized definition of full-time equivalent staff across all segments. The definition includes, among other things, hours for overtime and contractors as part of its calculations. Comparatives for periods prior to 2014 have not been restated.
${ }^{12}$ Includes retail bank outlets, private client centre branches, and estate and trust branches.

## Ten-year Statistical Review - Canadian GAAP'

Condensed Consolidated Balance Sheet

| (millions of Canadian dollars) | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash resources and other | \$ 24,111 | \$ 21,710 | \$ 21,517 |
| Securities | 192,538 | 171,612 | 148,823 |
| Securities purchased under reverse repurchase agreements | 53,599 | 50,658 | 32,948 |
| Loans, net of allowance for loan losses | 303,495 | 269,853 | 253,128 |
| Other | 112,617 | 105,712 | 100,803 |
| Total assets | 686,360 | 619,545 | 557,219 |
| LIABILITIES |  |  |  |
| Deposits | 481,114 | 429,971 | 391,034 |
| Other | 145,209 | 132,691 | 112,078 |
| Subordinated notes and debentures | 11,670 | 12,506 | 12,383 |
| Liabilities for preferred shares and capital trust securities | 32 | 582 | 1,445 |
| Non-controlling interest in subsidiaries | 1,483 | 1,493 | 1,559 |
|  | 639,508 | 577,243 | 518,499 |
| EQUITY |  |  |  |
| Common shares | 18,417 | 16,730 | 15,357 |
| Preferred shares | 3,395 | 3,395 | 3,395 |
| Treasury shares ${ }^{2}$ | (116) | (92) | (15) |
| Contributed surplus | 281 | 305 | 336 |
| Retained earnings | 24,339 | 20,959 | 18,632 |
| Accumulated other comprehensive income (loss) | 536 | 1,005 | 1,015 |
|  | 46,852 | 42,302 | 38,720 |
| Total liabilities and shareholders' equity | \$ 686,360 | \$ 619,545 | \$ 557,219 |

Condensed Consolidated Statement of Income - Reported

| (millions of Canadian dollars) | 2011 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 12,831 | \$ | 11,543 | \$ | 11,326 |
| Non-interest income |  | 8,763 |  | 8,022 |  | 6,534 |
| Total revenue |  | 21,594 |  | 19,565 |  | 17,860 |
| Dilution gain on investment, net of cost |  | , - |  | 1, - $^{-}$ |  | - |
| Provision for credit losses |  | 1,465 |  | 1,625 |  | 2,480 |
| Non-interest expenses |  | 13,083 |  | 12,163 |  | 12,211 |
| Income before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company |  | 7,046 |  | 5,777 |  | 3,169 |
| Provision for (recovery of) income taxes |  | 1,299 |  | 1,262 |  | 241 |
| Non-controlling interests in subsidiaries, net of income taxes |  | 104 |  | 106 |  | 111 |
| Equity in net income of an associated company, net of income taxes |  | 246 |  | 235 |  | 303 |
| Net income |  | 5,889 |  | 4,644 |  | 3,120 |
| Preferred dividends |  | 180 |  | 194 |  | 167 |
| Net income available to common shareholders | \$ | 5,709 | \$ | 4,450 | \$ | 2,953 |

Condensed Consolidated Statement of Income - Adjusted

| (millions of Canadian dollars) | 2011 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 12,831 | \$ | 11,543 | \$ | 11,326 |
| Non-interest income |  | 8,587 |  | 8,020 |  | 7,294 |
| Total revenue |  | 21,418 |  | 19,563 |  | 18,620 |
| Provision for credit losses |  | 1,465 |  | 1,685 |  | 2,225 |
| Non-interest expenses |  | 12,395 |  | 11,464 |  | 11,016 |
| Income before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company |  | 7,558 |  | 6,414 |  | 5,379 |
| Provision for (recovery of) income taxes |  | 1,508 |  | 1,387 |  | 923 |
| Non-controlling interests in subsidiaries, net of income taxes |  | 104 |  | 106 |  | 111 |
| Equity in net income of an associated company, net of income taxes |  | 305 |  | 307 |  | 371 |
| Net income |  | 6,251 |  | 5,228 |  | 4,716 |
| Preferred dividends |  | 180 |  | 194 |  | 167 |
| Net income available to common shareholders | \$ | 6,071 | \$ | 5,034 | \$ | 4,549 |


| 2008 | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| $\begin{array}{r} \$ 17,946 \\ 14,125 \\ 42,425 \\ 219,624 \\ 139,094 \end{array}$ | $\$ 16,536$ 123,036 27,648 175,915 78,989 | $\begin{array}{r} \$ 10,782 \\ 124,458 \\ 30,961 \\ 160,608 \\ 66,105 \end{array}$ | $\begin{array}{r} \$ 13,418 \\ 108,096 \\ 26,375 \\ 152,243 \\ 65,078 \end{array}$ |
| 563,214 | 422,124 | 392,914 | 365,210 |
| $\begin{array}{r} 375,694 \\ 140,406 \\ 12,436 \\ 1,444 \\ 1,560 \end{array}$ | 276,393 112,905 9,449 1,449 524 | $\begin{array}{r} 260,907 \\ 101,242 \\ 6,900 \\ 1,794 \\ 2,439 \end{array}$ | $\begin{array}{r} 246,981 \\ 93,722 \\ 5,138 \\ 1,795 \\ 1,708 \end{array}$ |
| 531,540 | 400,720 | 373,282 | 349,344 |
| $\begin{array}{r} 13,278 \\ 1,875 \\ (79) \\ 392 \\ 17,857 \\ (1,649) \end{array}$ | $\begin{array}{r} 6,577 \\ 425 \\ - \\ 119 \\ 15,954 \\ (1,671) \end{array}$ | $\begin{array}{r} 6,334 \\ 425 \\ - \\ 66 \\ 13,725 \\ 918) \end{array}$ | $\begin{array}{r} 5,872 \\ - \\ - \\ 40 \\ 10,650 \\ (696) \end{array}$ |
| 31,674 | 21,404 | 19,632 | 15,866 |
| \$ 563,214 | \$ 422,124 | \$ 392,914 | \$ 365,210 |
| 2008 | 2007 | 2006 | 2005 |
| $\begin{array}{ll} \hline \$ & 8,532 \\ & 6,137 \\ \hline \end{array}$ | $\begin{array}{rr} \hline \$, 924 \\ \\ \hline \end{array}$ | $\begin{array}{rr} \hline \$, 371 \\ & 6,821 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$ 6,008 \\ & 5,951 \\ \hline \end{array}$ |
| $\begin{array}{r} 14,669 \\ 1,063 \\ 9,502 \\ \hline \end{array}$ | $\begin{array}{r} 14,281 \\ \hline 645 \\ 8,975 \\ \hline \end{array}$ | $\begin{array}{r} 13,192 \\ 1,559 \\ 409 \\ 8,815 \\ \hline \end{array}$ | 11,959 <br> 55 8,844 |
| $\begin{array}{r} 4,104 \\ 537 \\ 43 \\ 309 \end{array}$ | $\begin{array}{r} 4,661 \\ 853 \\ 95 \\ 284 \end{array}$ | $\begin{array}{r} 5,527 \\ 874 \\ 184 \\ 134 \end{array}$ | $\begin{array}{r} 3,060 \\ 699 \\ 132 \\ \hline \end{array}$ |
| $\begin{array}{r} 3,833 \\ 59 \\ \hline \end{array}$ | $\begin{array}{r} 3,997 \\ \hline 20 \\ \hline \end{array}$ | $\begin{array}{r} 4,603 \\ 22 \\ \hline \end{array}$ | 2,229 - |
| \$ 3,774 | \$ 3,977 | \$ 4,581 | \$ 2,229 |
| 2008 | 2007 | 2006 | 2005 |
| $\begin{array}{ll} \hline \$ & 8,532 \\ 5,840 \\ \hline \end{array}$ | $\begin{array}{rr} \hline \$, 924 \\ \\ \hline \end{array}$ | $\begin{array}{lr} \hline \$ & 6,371 \\ & 6,862 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$ & 6,021 \\ 6,077 \\ \hline \end{array}$ |
| $\begin{array}{r} 14,372 \\ 1,046 \\ 9,291 \end{array}$ | $\begin{array}{r} 14,072 \\ 705 \\ 8,390 \end{array}$ | $\begin{array}{r} 13,233 \\ 441 \\ 8,260 \end{array}$ | $\begin{array}{r} 12,098 \\ 319 \\ 7,887 \end{array}$ |
| $\begin{array}{r} 4,035 \\ 554 \\ 43 \\ 375 \\ \hline \end{array}$ | $\begin{array}{r} 4,977 \\ 1,000 \\ 119 \\ 331 \\ \hline \end{array}$ | $\begin{array}{r} 4,532 \\ 1,107 \\ 211 \\ 162 \\ \hline \end{array}$ | $\begin{array}{r} 3,892 \\ 899 \\ 132 \\ \hline \end{array}$ |
| $\begin{array}{r} 3,813 \\ 59 \end{array}$ | $\begin{array}{r} 4,189 \\ 20 \end{array}$ | $\begin{array}{r} 3,376 \\ \hline 22 \end{array}$ | 2,861 |
| \$ 3,754 | \$ 4,169 | \$ 3,354 | \$ 2,861 |

${ }^{1}$ Results prepared in accordance with Canadian generally accepted accounting principles (CGAAP) were referred to as "reported". Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms were not defined terms under CGAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the 2014 MD\&A. Adjusted results are presented from 2005 to allow for sufficient years for historical comparison. Adjusted results shown for years prior to 2006 reflect adjustments for amortization of intangibles and certain identified items as previously disclosed by the Bank for the applicable period, except as noted. See the following page for a reconciliation with reported results.
${ }^{2}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and are shown separately. Prior to 2008, the amounts for treasury shares were not reasonably determinable.

## Ten-year Statistical Review - Canadian GAAP

| (millions of Canadian dollars) | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Net income available to common shareholders - reported | \$ 5,709 | \$ 4,450 | \$ 2,953 |
| Adjustments for items of note, net of income taxes |  |  |  |
| Amortization of intangibles | 426 | 467 | 492 |
| Reversal of Enron litigation reserve | - | - | - |
| Decrease/(Increase) in fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio | (134) | (5) | 450 |
| Gain relating to restructuring of VISA | , | (5) | - |
| TD Banknorth restructuring, privatization and merger-related charges | - | - | - |
| Integration and restructuring charges relating to U.S. Retail acquisitions | 69 | 69 | 276 |
| Decrease / (Increase) in fair value of credit default swaps hedging the corporate loan book, net of provision for credit loss | (13) | 4 | 126 |
| Integration charges related to the Chrysler Financial acquisition | 14 | - | - |
| Other tax items ${ }^{1}$ | - | (11) | - |
| Provision for (release of) insurance claims | - | (17) | - |
| General allowance increase (release) in Canadian Retail and Wholesale Banking | - | (44) | 178 |
| Agreement with Canada Revenue Agency | - | 121 | - |
| Settlement of TD Banknorth shareholder litigation | - | - | 39 |
| FDIC special assessment charge | - | - | 35 |
| Dilution gain on Ameritrade transaction, net of costs | - | - | - |
| Dilution loss on the acquisition of Hudson by TD Banknorth | - | - | - |
| Balance sheet restructuring charge in TD Banknorth | - | - | - |
| Wholesale Banking restructuring charge | - | - | - |
| Non-core portfolio loan loss recoveries (sectoral related) | - | - | - |
| Loss on structured derivative portfolios | - | - | - |
| Tax charge related to reorganizations | - | - | - |
| Preferred share redemption | - | - | - |
| Initial set up of specific allowance for credit card and overdraft loans | - | - | - |
| Litigation and litigation-related charge/reserve | - | - | - |
| Total adjustments for items of note | 362 | 584 | 1,596 |
| Net income available to common shareholders - adjusted | \$ 6,071 | \$ 5,034 | \$ 4,549 |
| Condensed Consolidated Statement of Changes in Shareholders' Equity |  |  |  |
| (millions of Canadian dollars) | 2011 | 2010 | 2009 |
| Common shares | \$ 18,417 | \$ 16,730 | \$ 15,357 |
| Preferred shares | 3,395 | 3,395 | 3,395 |
| Treasury shares ${ }^{2}$ | (116) | (92) | (15) |
| Contributed surplus | 281 | 305 | 336 |
| Retained earnings | 24,339 | 20,959 | 18,632 |
| Accumulated other comprehensive income (loss) | 536 | 1,005 | 1,015 |
| Total shareholders' equity | \$ 46,852 | \$ 42,302 | \$ 38,720 |

## Other Statistics - Reported

|  |  |  | 2011 |  | 2010 |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Per common share | 1 |  | Basic earnings $\$ 3.23$ <br> Diluted earnings 3.21 <br> Dividends 1.31 <br> Book value 24.12 <br> Closing market price 37.62 <br> Closing market price to book value 1.56 <br> Closing market price appreciation $2.4 \%$ <br> Total shareholder return on common shareholders investment ${ }^{3}$ 5.7 | \$ | 2.57 | \$ | 1.75 |
|  | 2 |  |  |  | 2.55 |  | 1.74 |
|  | 3 |  |  |  | 1.22 |  | 1.22 |
|  | 4 |  |  |  | 22.15 |  | 20.57 |
|  | 5 |  |  |  | 36.73 |  | 30.84 |
|  | 6 |  |  |  | 1.66 |  | $\begin{aligned} & 1.50 \\ & 8.4 \% \end{aligned}$ |
|  | 7 |  |  |  | 19.1\% |  |  |
|  | 8 |  |  |  | 23.4 |  | 13.6 |
| Performance ratios | 9 | Return on total common equity | 14.5\% |  | 12.1\% |  | 8.4\% |
|  | 10 | Return on risk-weighted assets | 2.78 |  | 2.33 |  | 1.47 |
|  | 11 | Efficiency ratio ${ }^{4}$ | 60.6 |  | 62.2 |  | 68.4 |
|  | 12 | Net interest margin | 2.37 |  | 2.35 |  | 2.54 |
|  | 13 | Common dividend payout ratio | 40.6 |  | 47.6 |  | 70.3 |
|  | 14 | Dividend yield ${ }^{5}$ | 3.4 |  | 3.5 |  | 4.8 |
|  | 15 | Price earnings ratio ${ }^{6}$ | 11.7 |  | 14.4 |  | 17.8 |
| Asset quality | 16 | Impaired loans net of specific allowance as a \% of net loans ${ }^{7,8}$ | 0.59\% |  | 0.65\% |  | 0.62\% |
|  | 17 | Net impaired loans as a \% of common equity ${ }^{7,8}$ | 4.07 |  | 4.41 |  | 4.41 |
|  | 18 | Provision for credit losses as a \% of net average loans ${ }^{7,8}$ | 0.48 |  | 0.63 |  | 0.92 |
| Capital ratios | 19 | Tier 1 Capital ratio | 13.0\% |  | 12.2\% |  | 11.3\% |
|  | 20 | Total Capital ratio | 16.0 |  | 15.5 |  | 14.9 |
| Other | 21 | Common equity to total assets | 6.3 |  | 6.3 |  | 6.3 |
|  | 22 | Number of common shares outstanding (millions) | 1,802.0 |  | 1,757.0 |  | 1,717.6 |
|  | 23 | Market capitalization (millions of Canadian dollars) | \$ 67,782 |  | 64,526 |  | 52,972 |
|  | 24 | Average number of full-time equivalent staff ${ }^{9}$ | 75,631 |  | 68,725 |  | 65,930 |
|  | 25 | Number of retail outlets ${ }^{10}$ | 2,483 |  | 2,449 |  | 2,205 |
|  | 26 | Number of retail brokerage offices | 108 |  | 105 |  | 190 |
|  | 27 | Number of Automated Banking Machines | 4,650 | 4,550 |  |  | 4,197 |
| Other Statistics - Adjusted |  |  |  |  |  |  |  |
|  |  |  | 2011 |  | 2010 |  | 2009 |
| Per common share | 1 | Basic earnings | \$ 3.43 | \$ | 2.91 | \$ | 2.69 |
|  | 2 | Diluted earnings | 3.41 |  | 2.89 |  | 2.68 |
| Performance ratios | 3 | Return on total common equity | 15.4\% |  | 13.7\% |  | 12.9\% |
|  | 4 | Return on risk-weighted assets | 2.95 |  | 2.63 |  | 2.27 |
|  | 5 | Efficiency ratio ${ }^{4}$ | 57.9 |  | 58.6 |  | 59.2 |
|  | 6 | Common dividend payout ratio | 38.1 |  | 42.1 |  | 45.6 |
|  | 7 | Price earnings ratio ${ }^{6}$ | 11.0 |  | 12.7 |  | 11.6 |


${ }^{1}$ For 2006, the impact of future tax decreases of $\$ 24$ million on adjusted earnings is included in other tax items.
${ }^{2}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and are shown separately. Prior to 2008, the amounts for treasury shares were not reasonably determinable.
${ }^{3}$ Return is calculated based on share price movement and reinvested dividends over the trailing twelve-month period
${ }^{4}$ The efficiency ratios under Canadian GAAP for the years 2011 and prior are based on the presentation of Insurance revenues being reported net of claims and expenses.
${ }^{5}$ Yield is calculated as dividends paid during the year divided by average of high and low common share prices for the year.
${ }^{6}$ The price earnings ratio is computed using diluted net income per common share 7 Includes customers' liability under acceptances.
${ }^{8}$ Excludes acquired credit-impaired loans and debt securities classified as loans. For additional information on acquired credit-impaired loans, see the "Credit Portfolio Quality" section of the 2014 MD\&A. For additional information on debt securities classified as loans, see the "Exposure to Non-agency Collateralized Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2014 MD\&A.
${ }^{9}$ Reflects the number of employees on an average full-time equivalent basis.
${ }^{10}$ Includes retail bank outlets, private client centre branches, and estate and trust branches.

